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ANNUAL AUDITED REPORT

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SEC FILE NUMBER

8-66015

Washington DC

409 FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 10	0/01/2015	AND E	NDING 0	9/30/201	6	
	MM/DD/				DD/YY	
A. REG	STRANT IDE	NTIFICATION				
NAME OF BROKER-DEALER: ESSE	-INANCIAZ	Sources, 3	Inc.	OFFI	CIAL USE C	NLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not us	e P.O. Box No.)		F	IRM I.D. NO	<del></del> ).
176 Westbrook Rd,				<del></del>	-	
	(No. and St	reet)		<del></del>		***************************************
Essex	C	Т		06426		
(City)	(St	ate)		(Zip Code)		
NAME AND TELEPHONE NUMBER OF PER William Terribile	RSON TO CONTA		O THIS R 767-4300	EPORT		
				(Area Code	- Telephone N	lumber)
B. ACCC	UNTANT IDE	NTIFICATION				
INDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is con	tained in this Repo	rt*			
Whittlesey & Hadley P.C.						
(1	Name – if individual, s	tate last, first, middle no	ıme)			
280 Trumbull St. 24th Floor	Hartford		CT		06	3509
(Address)	(City)		(State)		(Zip Code	
CHECK ONE:	Samui	biog and Theat			E S	8
Certified Public Accountant	Securi	ties and Excha	nge		67	Ш
Public Accountant	ı	NOV 2 9 2016			그 골	ECEIVER
Accountant not resident in Unite	•				يي ک	ب
	OR OFFICIAL			***************************************	- 8	<u>,                                    </u>
	OR OFFICIAL	OSE ONL!				$\dashv$
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, William J. Terribile		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fin Essex Financial Services, Inc.	ancial statement a	and supporting schedules pertaining to the firm of
of September 30	, 20_16	, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto classified solely as that of a customer, except as	r, principal officer	or director has any proprietary interest in any account
Kristin E Estep  Notary Public State of Connecticut  Commission Number 147747  Commission Expires 03/31/2017	И	Marie Signature
Commission Number 147747 My Commission Expires 03/31/2017	F	inOp
Kustni Zotup Notary Public		Title
This report ** contains (check all applicable bo  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition  (e) Statement of Changes in Stockholders'  (f) Statement of Changes in Liabilities Substitution	dition. Equity or Partners	' or Sole Proprietors' Capital. as of Creditors.
<ul> <li>         ⊠ (g) Computation of Net Capital.     </li> <li>         □ (h) Computation for Determination of Reserved.     </li> <li>         ⋈ Information Relating to the Possession.     </li> </ul>	erve Requirements or Control Require explanation of the	Pursuant to Rule 15c3-3. rments Under Rule 15c3-3. Computation of Net Capital Under Rule 15c3-1 and the
<ul> <li>(k) A Reconciliation between the audited a consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Repo</li> </ul>	nd unaudited State	ments of Financial Condition with respect to methods of corfound to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1	0/01/2015	AND ENDING	09/30/2016
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: E 95 63	FINANCIAZ SELI	lices, Iuc,	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. F	Box No.)	FIRM I.D. NO.
176 Westbrook Rd,		• •	
	(No. and Street)		
Essex	CT		06426
(City)	(State)		(Zip Cods)
NAME AND TELEPHONE NUMBER OF PER William Terribile	SON TO CONTACT IN I	REGARD TO THIS R 860-767-4300	EPORT
			(Area Code – Telephone Number
B. ACCO	UNTANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNTANT wh	ase aninian is contained in	this Panout*	
Whittlesey & Hadley P.C.	oso opinion is contained in	i ans Report	
· (N	lame – if individual, state last, fi	rsi, middle name)	The same of the sa
280 Trumbull St. 24th Floor	Hartford	CT	06103-3509
(Address)	(City)	(State)	(Zip Code)
CHECK ONE;			
Certified Public Accountant			
Public Accountant			
Accountant not resident in United	States or any of its posses	ssions.	
FC	OR OFFICIAL USE OF	ILY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I, William J. Terribile	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financia Essex Financial Services, Inc.	al statement and supporting schedules pertaining to the firm of
of September 30	, as , 20 16 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, princlessified solely as that of a customer, except as follows:	ncipal officer or director has any proprietary interest in any account
	All half managements
Kristin E Estep Notary Public State of Connecticut Commission Number 147747	Signature
Commission Number 03/31/2017  (V) Commission Expires 03/31/2017	Title
Notary Public	Toping the state of the state o
This report ** contains (check all applicable boxes): 図 (a) Facing Page.	The state of the s
图 (b) Statement of Financial Condition. 图 (c) Statement of Income (Loss).	•.
(d) Statement of Changes in Financial Condition.	
<ul> <li>         ⊠ (e) Statement of Changes in Stockholders' Equity     </li> <li>         □ (f) Statement of Changes in Liabilities Subording     </li> </ul>	
図 (g) Computation of Net Capital,	
<ul> <li>☐ (h) Computation for Determination of Reserve R.</li> <li>☑ (i) Information Relating to the Possession or Cor</li> </ul>	equiroments Pursuant to Rule 15c3-3. ntrol Requirements Under Rule 15c3-3
(i) A Reconciliation, including appropriate explai	nation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserv	e Requirements Under Exhibit A of Rule 15c3-3.  audited Statements of Financial Condition with respect to methods of
consolidation.	addited Statements of Pringletal Condition with respect to incurous of
[日 (1) An Oath or Affirmation. [日 (前) A copy of the SIPC Supplemental Report.	
\ /	found to exist or found to have existed since the date of the previous audit,

(...)

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements

for Regulatory Filing

September 30, 2016

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#### WHITTLESEY & HADLEY, P.C.

Certified Public Accountants/Consultants

280 Trumbull Street, 24th Floor Hartford, Connecticut 06103-3509

> 860.522.3111 (voice) 860.728.0232 (fax)

> > www.whcpa.com

#### Report of Independent Registered Public Accounting Firm

To The Board of Directors of
Essex Financial Services, Inc. and
Essex Savings Bank
Essex, Connecticut

We have audited the accompanying statements of financial condition of Essex Financial Services, Inc. (the "Company") as of September 30, 2016 and 2015 and the related statements of income, changes in stockholder's equity and cash flows for the years then ended, and the related notes to the financial statements. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of Essex Financial Services, Inc. as of September 30, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The supplemental information contained in Schedule 1, Computation of Net Capital under SEC Rule 15c3-1, has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the identified supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Hartford, Connecticut November 22, 2016

Whitesey + bodley, P.C.

Hartford • Hamden • Holyoke

#### Statements of Financial Condition

September 30, 2016 and 2015

	2016	2015
ASSETS	••	
Cash	\$ 2,635,582	\$ 2,282,190
Receivables from brokers or dealers	84,698	65,427
Other income receivable	167,029	240,465
Furniture, equipment, and leasehold improvements, net of accumulated depreciation of \$826,425 and \$735,856 at		
September 30, 2016 and 2015, respectively	281,172	305,387
Other assets	721,989	810,307
Total assets	\$ 3,890,470	\$ 3,703,776
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities Accrued expenses and other liabilities Deferred revenue	\$ 1,099,251 944,374	\$ 1,267,958 970,560
Total liabilities	2,043,625	2,238,518
Stockholders' equity		
Common stock - 5,000 Shares Authorized, 1,000 Shares Issued and Outstanding No Par Value	502,000	502,000
Paid-in capital	750,000	550,000
Retained earnings	594 <b>,</b> 845	413,258
Accounted outsings	22 13012	110,000
Total stockholders' equity	1,846,845	1,465,258
Total liabilities and stockholders' equity	\$ 3,890,470	\$ 3,703,776

#### Statements of Income

For the years ended September 30, 2016 and 2015

		2016		2015
Commission and other income				•
Commissions on transactions in exchange listed equity				
securities executed on an exchange	\$	206,027	\$	257,662
Commissions from other securities		5,370		555
Revenue from sales of investment company shares		356,822		441,145
Fees for account supervision, investment advisory and				•
administrative services	1	6,117,199	1	6,550,270
Other income		1,454,168		1,325,099
Total commission and other income	1	8,139,586	1	8,574,731
Expenses				
Employee compensation and benefits	1	2,503,858	1	3,359,012
Regulatory fees and expenses		401,373		192,441
Other expenses		4,927,183		5,426,961
Total expenses	1	7,832,414	1	8,978,414
Income (loss) before income tax expense (benefit)		307,172		(403,683)
Income tax expense (benefit)		125,585		(148,764)
Net income (loss)	\$	181,587	\$	(254,919)

#### Statements of Changes in Stockholder's Equity

For the years ended September 30, 2016 and 2015

	Common stock	Pakt-in capital	Retained earnings	Total stockholder's equity
Balance as of September 30, 2014	\$ 502,000	\$ 250,000	\$ 668,177	\$1,420,177
Net loss	-	<u>-</u>	(254,919)	(254,919)
Contributed capital from parent		300,000		300,000
Balance as of September 30, 2015	502,000	550,000	413,258	1,465,258
Net income	•	P	181,587	181,587
Contributed capital from parent		200,000	<u> </u>	200,000
Balance as of September 30, 2016	\$ 502,000	\$ 750,000	\$ 594,845	\$1,846,845

#### **Statements of Cash Flows**

For the years ended September 30, 2016 and 2015

		2016		2015
Cash flows from operating activities				
Net income (loss)	\$	181,587	\$	(254,919)
Adjustments to reconcile net income (loss) to net cash				
provided by (used by) operating activities:				
Depreciation and amortization expense		90,569		83,538
Deferred income taxes		27,501		(50,369)
Net change in:				
Fair value of marketable securities				(61)
Receivables from brokers or dealers		(19,271)		5,979
Other income receivable		73,436		43,005
Other assets		60,817		2,397
Accrued expenses		(122,645)		(14,013)
Deferred revenue		(26,186)		13,757
Other liabilities		(46,062)		(48,839)
Net cash provided by (used by) operating activities		219,747		(219,525)
Cash flows from investing activities				
Redemption of marketable securities, net				19,957
Purchase of furniture, equipment and leasehold improvements		(66,354)		(34,641)
Net cash used by investing activities		(66,354)		(14,684)
Cash flows from financing activities		•		
Contributed capital from parent		200,000		300,000
Net cash provided by financing activities		200,000		300,000
Increase in cash and cash equivalents	*,,**** * *	353,393	24	65,791
Cash and cash equivalents at beginning of period		2,282,190		2,216,399
Cash and cash equivalents at end of period		2,635,582	\$	2,282,190

#### 1. Description of Business

Essex Financial Services, Inc., (the "Company") is a fully disclosed introducing broker-dealer and registered investment advisor. The Company is a member of the Financial Industry Regulatory Authority (FINRA) and is a member of the Securities Investors Protection Corporation (SIPC). Commissions and investment advisory fee income is generated in connection with sales of securities, insurance products and investment advisory services.

The Company is a wholly-owned subsidiary of Essex Savings Bank.

#### 2. Basis of Presentation

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP).

Management has evaluated subsequent events for potential recognition or disclosure in the financial statements through November 22, 2016, the date upon which the Company's financial statements were available to be issued. No subsequent events were identified which require recognition or disclosure in the financial statements.

#### 3. Summary of Significant Accounting Policies

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Included in cash at September 30, 2016 is approximately \$116,608 held at Pershing, the Company's clearing agent, \$100,000 of which is a clearing deposit required to be held as a condition of its contract.

#### Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements are stated at cost less accumulated depreciation and amortization. Major expenditures for property and equipment and those which substantially increase useful lives are capitalized. Maintenance, repairs, and minor renewals are expensed as incurred. Assets retired, or otherwise disposed of, are eliminated from the asset accounts along with related amounts of accumulated depreciation. Any gains or losses from disposals are included in income.

Depreciation is computed over the estimated useful life of the respective assets, ranging from three years to thirty-nine years. Depreciation expense for the years ended September 30, 2016 and 2015 of \$90,569 and \$83,538 respectively, was computed using the straight line and accelerated methods.

#### Commissions and Investment Advisory Income

Investment advisory fees are received quarterly in advance, and are recognized as earned on a pro rata basis over the term of the related investment advisory service period.

Commissions earned and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

#### Income Taxes

For Federal income tax purposes, the Company is included in the consolidated tax return of its parent company, Essex Savings Bank. For the purposes of reporting Federal income taxes, the Company is allocated taxes as if it files a separate Federal tax return. Any resulting current and deferred taxes represents amounts due to or from Essex Savings Bank.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the bases of certain assets and liabilities for financial and tax reporting. The deferred taxes represent the future tax return consequences of those differences, which will be deductible or taxable when the assets and liabilities are recovered or settled.

The Company is required to make a determination of an inventory of tax positions (Federal and State) for which the sustainability of the position, based upon the technical merits, is uncertain. The Company regularly evaluates all tax positions taken and the likelihood of those positions being sustained. If management is highly confident that the position will be allowed and there is a greater than 50% likelihood that the full amount of the tax position will be ultimately realized, the Company recognizes the full benefit associated with the tax position. Additionally, interest and penalties related to uncertain tax positions are included as a component of income tax expense.

#### Advertising Costs

The Company expenses all advertising costs as they are incurred. Total advertising costs were \$1,057 and \$7,101 for the years ended September 30, 2016 and 2015, respectively.

#### Recent Accounting Pronouncements

ASU No. 2014-09 -Revenue from Contracts with Customers (Topic 606). The ASU establishes a single comprehensive model for an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled, and will supersede nearly all existing revenue recognition guidance, to clarify and converge revenue recognition principles under US GAAP and IFRS. The update outlines five steps to recognizing revenue; (i) identify the contracts with the customer; (ii) identify the separate performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the separate performance obligations; (v) recognize revenue when each performance obligation is satisfied. The update requires more comprehensive disclosures, relating to quantitative and qualitative information for amounts, timing, the nature and uncertainty of revenue, and cash flows arising from contracts with customers, which will mainly impact construction and high-tech industries. In August 2015, the FASB issued ASU No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. The amendments in ASU 2015-14 defer the effective date of ASU 2014-09 for all entities by one year. Accordingly, the amendments are effective for annual periods beginning after December 15, 2017. Early adoption is permitted for annual and interim reporting periods beginning after December 15, 2016. An entity may elect either a full retrospective or a modified retrospective application. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU 2016-02, Leases (Topic 842). The amendments in this ASU require lessees to recognize, on the balance sheet, assets and liabilities for the rights and obligations created by leases. Accounting by lessors will remain largely unchanged. The guidance will be effective for annual periods, and interim periods within those annual periods, beginning, for the Company, on October 1, 2019, with early adoption permitted. Adoption will require a modified retrospective transition where the lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

#### 4. Net Capital and Other Regulatory Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At September 30, 2016, the Company's regulatory net capital was \$786,367, which exceeded required net capital by \$650,125. Aggregate indebtedness was \$2,043,625, resulting in a ratio of aggregate indebtedness to net capital of approximately 2.60 to 1.0.

The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities and, therefore is exempt from the provisions of the SEC's Rule 15c3-3 under Paragraph (k)(2)(ii) thereof,

#### 5. Operating Leases

The Company leases office equipment under operating leases. At September 30, 2016, the future minimum lease payments under these office equipment leases are as follows:

		Amount
Year ending September 30, 201	7 \$	28,725
201	.8	28,040
201	.9	24,357
	.0	2,448
Total minimum lease paymen	ts \$	83,570

The Company entered into a ten year lease agreement in 1998 to rent its primary office space from Rafal Family Limited Liability Company, a related party. On June 1, 2013, the Company exercised its second five year renewal option. The revised lease calls for an annual fixed rent of \$193,968 plus real estate taxes, and common area charges assessed against the premises. The Company has one remaining renewal option with a term of five years. On October 26, 2015, Essex Savings Bank, a related party, purchased the Company's primary office from Rafal Family Limited Liability Company, and assumed the lease agreement.

The Company entered into a lease agreement commencing December 1, 2009 to rent additional office space in Essex, Connecticut from Essex Savings Bank, a related party. The lease calls for an annual fixed rent of \$50,040 plus normal costs associated with a triple net lease arrangement. In addition, the Company pays an additional sum of \$3,192 per month to fit out the premises. The initial term of the lease is 42 months, with renewal options for two additional five year periods. During the year ended September 30, 2013, the Company exercised its first five-year renewal option.

On January 1, 2010, the Company entered into a lease agreement for office space in Madison, Connecticut from Essex Savings Bank, a related party. The lease calls for an annual fixed rent of \$44,013 plus normal costs associated with a triple net lease arrangement. The Company exercised its renewal option for one additional five-year period in 2015.

On October 13, 2015, the Company entered into a lease agreement for office space in Southport, Connecticut with an unrelated entity. The lease calls for an initial annual fixed rent of \$35,908, plus normal costs associated with a triple net lease arrangement, with periodic increases throughout the term of the lease. The initial term of the lease is 63 months.

At September 30, 2016, future minimum rental payments called for under the leases were as follows:

			Amount
Year ending September 30,	2017	\$	362,628
	2018		334,270
	2019		276,499
	2020		277,655
Total minimum rental pa	yments	\$ 1	,251,052

Rent expense for the years ended September 30, 2016 and 2015 was \$353,252 and \$326,320, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### 6. Income Taxes

The provision for income tax expense (benefit) for the years ended September 30, 2016 and 2015 consisted of the following components:

	Cuirent	Defen	ed Total
September 30, 2016			
Federal income tax expense	\$ 88,928	\$ 18,	105 \$ 107,033
State income tax expense	9,156	9,	396 18,552
Income tax expense	\$ 98,084	\$ 27,	501 \$ 125,585
September 30, 2015			
Federal income tax expense (benefit)	\$ (98,645)	\$ (18,	130) \$ (116,775)
State income tax expense (benefit)	250	(32,	239) (31,989)
Income tax expense (benefit)	\$ (98,395)	\$ (50,	369) \$ (148,764)

The Company's deferred tax asset at September 30, 2016 and 2015, included in other assets, was as follows:

	2016	2015
Contribution carryforwards	\$ 47,874	\$ 70,583
State net operating losses and credits	46,365	52,570
Depreciation	 (32,471)	 (33,884)
Deferred tax asset	\$ 61,768	\$ 89,269

Management regularly analyzes their tax positions and at September 30, 2016, does not believe that the Company has taken any uncertain tax positions. As of September 30, 2016, the Company is subject to unexpired statutes of limitation for examination of its tax returns for U.S. federal and Connecticut income taxes for the years 2012 through 2015.

#### 7. Profit Sharing Contributions

The Company maintains a 401(k) profit sharing plan for all eligible employees. Total contributions to the Plan for the years ended September 30, 2016 and 2015 were \$283,245 and \$262,512, respectively.

#### 8. Concentrations of Credit Risk

The Company primarily maintains its cash in local financial institutions. The balances are generally insured by the Federal Deposit Insurance Corporation up to \$250,000 per institution. At September 30, 2016, uninsured cash balances were \$1,306,333. The Company does not anticipate any loss as a result.

The Company also maintains cash equivalents, consisting of money funds, which are not insured under Federal Depository Insurance. These money funds are held in brokerage accounts and are protected by, and subject to the limitations of, SIPC and Lloyd's. At September 30, 2016, the money funds balances were \$84,698, and were fully insured up to \$250,000.

#### 9. Related Party Transactions

1.5

At December 31, 2016 and 2015, cash balances of \$1,192,951 and \$837,479, respectively, relate to accounts with Essex Savings Bank.

The Company paid management fees of \$360,000 to Essex Savings Bank during both of the years ended September 30, 2016 and 2015.

The Company also received investment advisory fee income from related parties during the years ended September 30, 2016 and 2015 totaling \$37,375 and \$35,917 respectively.

See Note 5 for a description of related party leases.

### SUPPLEMENTAL SCHEDULE

SCHEDULE 1

#### Computation of Net Capital under SEC Rule 15c3-1

			Sej	otember 30, 2016
Computation of Net Capital:				
Total stockholders' equity			\$	1,846,845
Deductions -				
Non-allowable assets:	-			
Furniture, equipment, and leasehold improvements, net	\$	281,172		
Commissions receivable - 12B-1 fees		57,062		
Other assets		722,244		
Total non-allowable assets				1,060,478
Net capital before haircuts on securities positions				786,367
Haircuts on securities - other securities				_
Net capital			\$	786,367
Aggregate Indebtedness:				
Accounts payable, accrued expenses and other liabilities			\$	2,043,625
Total aggregate indebtedness	-	2,043,625		
Total aggregate indeptedness			- 4	2,043,023
Computation of basic net capital requirement: Net capital requirement, greater of -				
Minimum net capital required, 6-2/3% of aggregate indebtedness			\$	136,242
Defined minimum dollar net capital requirement			_\$	50,000
Net capital requirement	,		\$	136,242
Excess net capital			_\$_	650,125
Net capital less greater of 10% of aggregate indebtedness, or 120% of defined minimum dollar net capital requirement			_\$_	582,005
Ratio of aggregated indebtedness to net capital				2.60
Reconciliation of net capital with computation included in Part IIA of Form X-17A-5 as of September 30, 2016:			ф	750 (O.1
Net capital, as reported in Part IIA (unaudited) FOCUS report			\$	770,624
Closing adjustments, identified after initial filing  Audit adjustments	.\$	15,743		
•				15,743
Net capital			\$	786,367

#### WHITTLESEY & HADLEY, P.C.

Certified Public Accountants/Consultants

280 Trumbull Street, 24th Floor Hartford, Connecticut 06103-3509

> 860.522.3111 (voice) 860.728.0232 (fax)

> > www.whcpa.com



#### Report of Independent Registered Public Accounting Firm

We have reviewed management's statements, included in the accompanying "Management Assertion Regarding Exemption Provisions", in which (1) Essex Financial Services, Inc. identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Essex Financial Services, Inc. claimed an exemption from 17. C.F.R. § 240.15c3-3: 15c 3-3 (k)(2)(ii) (the "exemption provisions") and (2) Essex Financial Services, Inc. stated that Essex Financial Services, Inc. met the identified exemption provisions throughout the period from October 1, 2015 through September 30, 2016. Essex Financial Services, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Essex Financial Services, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Whitlesey + Hadley P.C. Hartford, Connecticut

November 22, 2016



#### ESSEX FINANCIAL SERVICES

TELEPHONE 860-767-4300 800-900-5972 MEMBER FINRA, SIPC 176 WESTBROOK ROAD P.O. BOX 999 ESSEX, CT 06426-0999

rax 860-767-4310 www.essexfinancialservices.com

## Management Assertion Regarding Exemption Provisions Under Rule 15c3-3 of the Securities and Exchange Commission

Essex Financial Services, Inc. (the "Company") is a fully disclosed introducing broker-dealer. The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities. Therefore, we as members of management assert that the Company is exempt from reporting under SEC Rule 17a-5 as follows:

- The Company is exempt under SEC Rule 15c3-3(k)(2)(ii);
- The Company has procedures and controls in place to monitor compliance with the exemption cited above;
- And the Company met the exemption provisions under Sec Rule 15c3-3(k)(2)(ii) throughout the period from October 1, 2015 through September 30, 2016.

Essex Financial Services, Inc.

William Terribile

FinOP

Date

# (33-REV 7/10)

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

SIPC-7

(33-REV 7/10)

9/30/2016

For the fiscal year ended 9/30/2016
(Read carefully the instructions in your Working Copy before completing this Form)

TO BI	E FILE	D BY	ALL	SIPC	MEMBERS	WITH	FISCAL	YEAR	ENDINGS
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<ol> <li>Name of Member, address, Designated Examining Aut purposes of the audit requirement of SEC Rule 17a-5;</li> </ol>	hority, 1934 Act registration no. and month in which fiscal year ends for			
66015 FINRA SEP ESSEX FINANCIAL SERVICES INC 176 WESTBROOK RD ESSEX, CT 06426	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to contact respecting this form.  MICHAEL O'ROURKE 860-767-4300			
2. A. General Assessment (Item 2e from page 2)	§ 44,533			
B. Less payment made with SIPC-6 filed (exclude inter 4/29/2016	( <u>22,438</u>			
Date Pald				
C. Less prior overpayment applied	()			
D. Assessment balance due or (overpayment)	22,095			
E. Interest computed on late payment (see Instruction	•			
F. Total assessment balance and interest due (or over	orpayment carried forward) \$ 22,095			
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ 22,095			
H. Overpayment carried forward	\$()			
3, Subsidiaries (S) and predecessors (P) included in this	form (give name and 1934 Act registration number):			
The SIPC member submitting this form and the person by whom it is executed represent thereby	EGGEN EIMVNOIM GEDAIGEG ING			
that all Information contained heroin is true, correct				
and complete.	(Haune d. conbowatore, Lattustatift of lower ordatursation)			
OTIL NO MARKET	(Authorized Stanature)			
Dated the 9TH day of NOVEMBER , 20 16	CHIEF COMPLIANCE OFFICER			
This form and the assessment payment is due 60 days for a period of not less than 6 years, the latest 2 years	after the end of the fiscal year. Retain the Working Copy of this form			
Dales:	lanad			
Postmarked Received Rev	lewed  umentation Forward Copy Forward			
Dates: Postmarked Received Rev Calculations Don Exceptions: Disposition of exceptions:	Copy Copy			
A. Discouling of the state of t				
co disposition of exceptions;	1			

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT Amounts for the fiscal period

10/1/2016 beginning and ending. 9/30/2016 Eliminate cents Item No. 18,139,586 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Not loss from principal transactions in securities in trading accounts. (3) Not loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Not loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. (7) Not loss from securities in investment accounts. Total additions 2c. Daductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annulties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. (9) Commissions, floor brokerage and clearance paid to other SIPC members in connection with 326,281 securitles transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (I) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securifies business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): (Deductions in excess of \$100,000 require documentation) (9) (1) Total Interest and dividend expense (FOGUS Line 22/PART IIA Line 19, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (II) 40% of margin interest earned on customers securities accounts (40% of FOGUS line 5, Code 3960). Enter the greater of line (i) or (ii) Total deductions 17,813,305 2d. SIPC Net Operating Revenues 44,533 2e, General Assessment @ .0025 (to page 1, line 2.A.)







PO. BOX 999 176 WESTBROOK RD. ESSEX, CT 06426-0999 (860) 767-4300

51-7037-2111

11/14/2016

PAY TO THE ORDER OF

Securities Investor Protection Corporatio

\*\*22,095.00

Twenty-Two Thousand Ninety-File and 00/100\*\*\*\*\*\*

Securities Investor Proteotion Corporatio PO Box 92185

Washington, D.C. 20090-2185

#211170378# BOO OB4 478m

ESSEX FINANCIAL SERVICES, INC.

21481

Securities Investor Protection Corporatio

Date

Type Reference 11/9/2016 Bill SIPC-7 FY2016 2 Original Amt. 22,095.00 Balance Due 22,095,00

11/14/2016 Discount

Check Amount

Payment 22,095.00 22,095.00

Checking - Essex Savi SIPC-7 FY 2016 2nd Payment

22.095.00

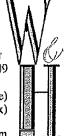
#### WHITTLESEY & HADLEY, P.C.

Certified Public Accountants/Consultants

280 Trumbull Street, 24th Floor Hartford, Connecticut 06103-3509

> 860.522.3111 (voice) 860.728.0232 (fax)

> > www.whcpa.com



November 22, 2016

Mr. William J. Terribile, Jr., Compliance Officer Essex Financial Services, Inc. 176 Westbrook Road Essex, CT 06426

Dear Mr. Terribile:

In planning and performing our audit of the financial statements of Essex Financial Services, Inc. (the Company) as of and for the year ended September 30, 2016, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control. Although our audit was not designed to provide assurance on the internal control, we noted no matters involving the internal control or its operation, nor did we find any material inadequacies to exist between the original filing of the FOCUS IIA and the net capital report in the Audited Annual Report.

There were no audit adjustments or significant unbooked adjustments that would have an impact on net capital. The reconciliation of the Audited Computation of Net Capital and Computation of 15c3-3 Reserve Requirements, which appears in the Company's audited financial statements, agrees to the amended FOCUS report as filed by the Company for the period ended September 30, 2016.

Our understanding is that the Company filed its original FOCUS report for the September 30, 2016 quarter prior to the completion of all of the necessary and normal year-end closing adjustments. These adjustments were recorded to the Company's books and records prior to the completion of our audit of the financial statements.

If you require any additional information regarding this matter, please do not hesitate to contact us.

Sincerely,

Lawrence J. Carboni

Partner

Whittlesey & Hadley, P.C.